



Advancing intelligence to support
exceptional customer experience

Who we are?

We are IT professionals experienced in providing technological solutions to basic and complex retail problems

Our vision

We help retailers overcome different business challenges. We've seen many retail businesses face major issues in managing operational processes across their organization, having communication gaps between the head office, frontline teams and cross department procedures.

We developed QVALON to help achieve new levels of efficiency and quality, so they can provide their customers the best brand experience and at the same time improve their top line!

We recently opened our office in Riyadh, and we are planning to expand globally, targeting GCC as priority.

Leadership



Andrew

CEO. 15+ years of enterprise software consulting. Ex-SAP, Accenture and T-Systems



Company has currently 75 professionals and is looking forward to expand its horizons.



How it works



API / Integration

Not provided in the basic package, additional connection required.



SAAS-cloud

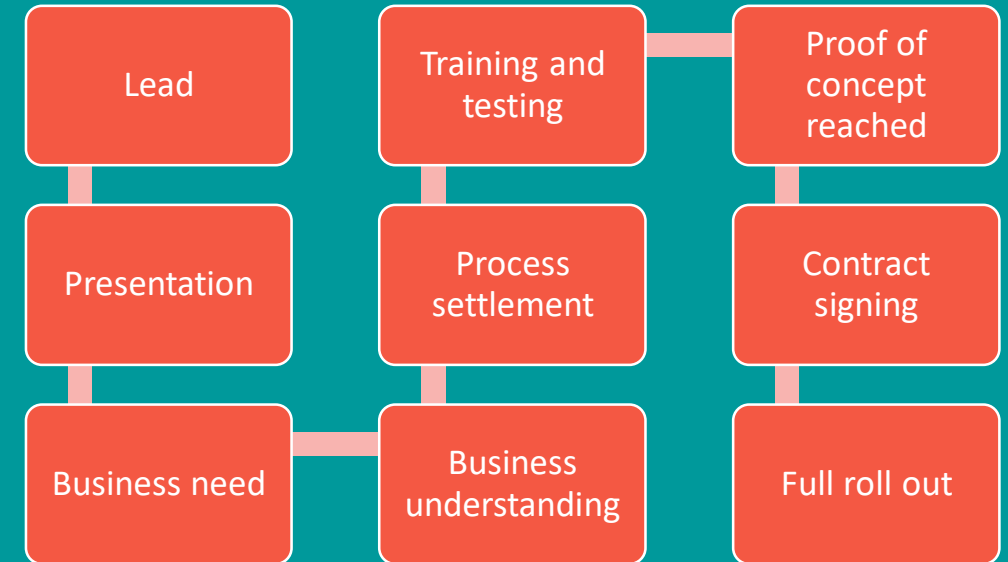


On-premise

We're offering consultancy and full implementation services, leveraging our expertise to support our clients' success.

We're providing 1000+ different checklist already made for your business model.

How we deliver



We prioritize building strong, lasting relationships that create meaningful impact for our clients, rather than solely focusing on revenue. Our commitment is to foster partnerships that drive success together.

Our pride partners worldwide



Our modules

- Management
Increase profits
and reduce costs

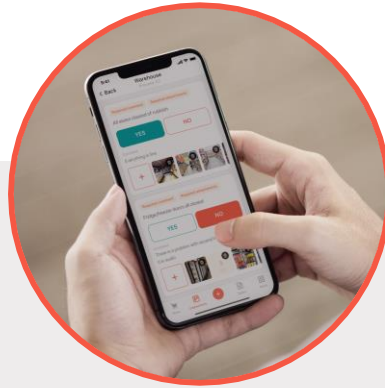


Analytics

Automation Center

Customer Reviews

- Production &
Technology Control of
operational standards



Surveys

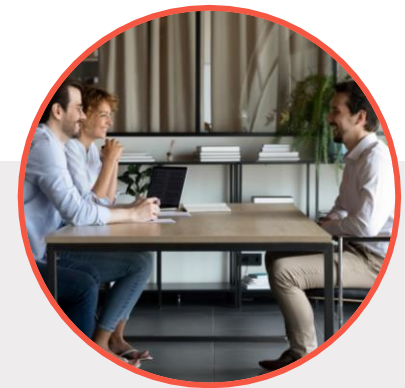
Photo Reports

Tasks

Checklists

Process Mining

- HR. Accounting
of working hours
and staff efficiency



Workforce Management

Performance reviews

Fraud prevention system

Competition comparisons

QVALON

Surveys



Boost your automation and control standards with our all-in-one solution.

Photo Reports



Tasks



Gather feedback through surveys and customer reviews and simplify tasks with photo reports and checklists.

Checklists



Analytics



Our powerful analytics provide clear insights for smart decision-making, while instant messaging and an enterprise social network enhance teamwork.

Instant Messaging



Enterprise social network



Process Mining



With features like process mining and workforce management, we boost efficiency and streamline repetitive tasks through our Automation Center.

Workforce Management



Automation Center



Available in Arabic, our platform ensures everyone can benefit. Choose us to enhance your organization's success and productivity!

Customer Reviews



Checklists

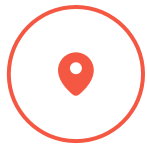
A tool to monitor the quality of operational processes and standards performed by personnel



Custom process and checklist library designers (manual assembly, import)



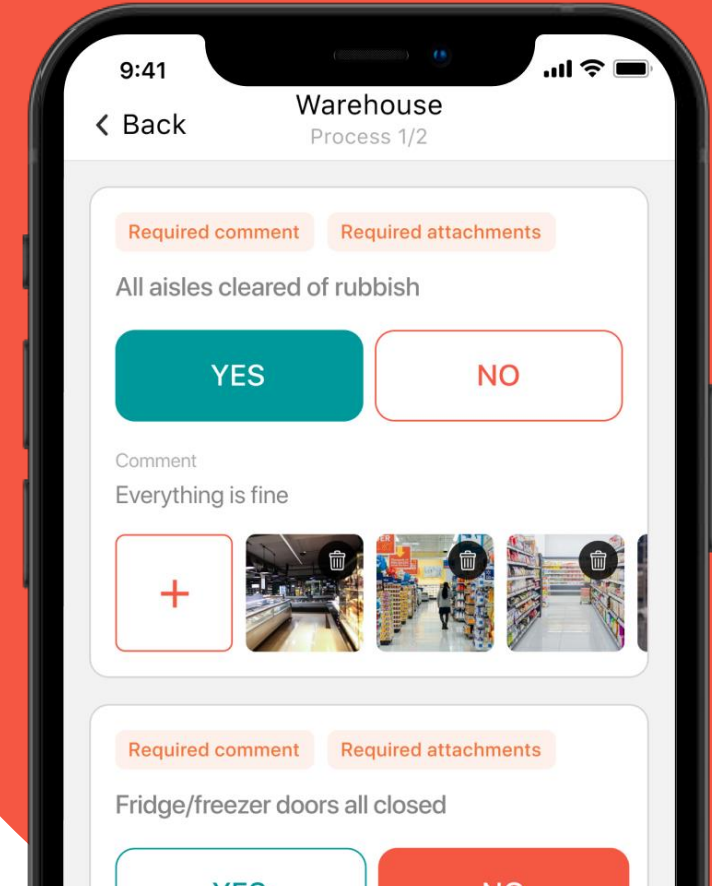
Ability to download any checklist in PDF or Excel format



Control of the auditor's geolocation during the audit



Unlimited number of created checklist templates



Due to MENA weather conditions legal food authorities will soon strengthen measurements to ensure safety. QVALON will help you to significantly reduce the risk of being fined or closed due to compliance failure.

Surveys

Fast collection and processing of any information with constructable survey forms



Conducting an inventory of tangible assets



Seamless collection of data on sanitary and hygienic treatment of production equipment and premises

9:41

Cancel Survey

1. What are the three major types of zoning in a store?

- ☒ Entrance zone
- ☒ Checkout zone
- ☐ Decompression Zone
- ☐ Low Demand Zones
- ☒ Main flow zone

2. Do you feel well supported by manager?

- ☐ Yes
- ☐ No
- ☐ Manager has less time
- ☐ Manager is unavailable



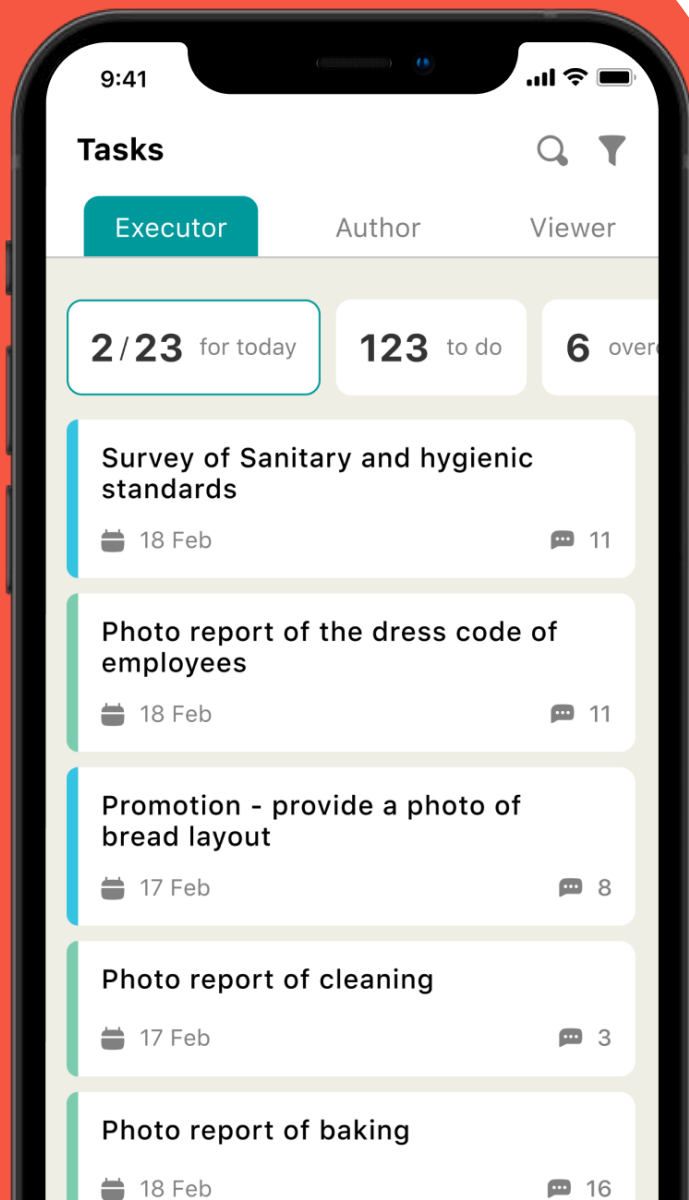
Testing / assessment of staff knowledge



Gathering information on ordering consumables, industrial equipment, etc.

Surveys

Communication tool between the inspector and the head of the unit



Tracking the current status of task execution in the online mode



Timely task reports



Individual setting of notifications to performers on the need to perform a task



Inclusion of additional participants in the work on the task

Tasks

A powerful management and audit tool



Ability to add photos, files



Ability to return for revision



Different types of tasks (individual, group)



Different ways of creating tasks (manual, automatic generation)

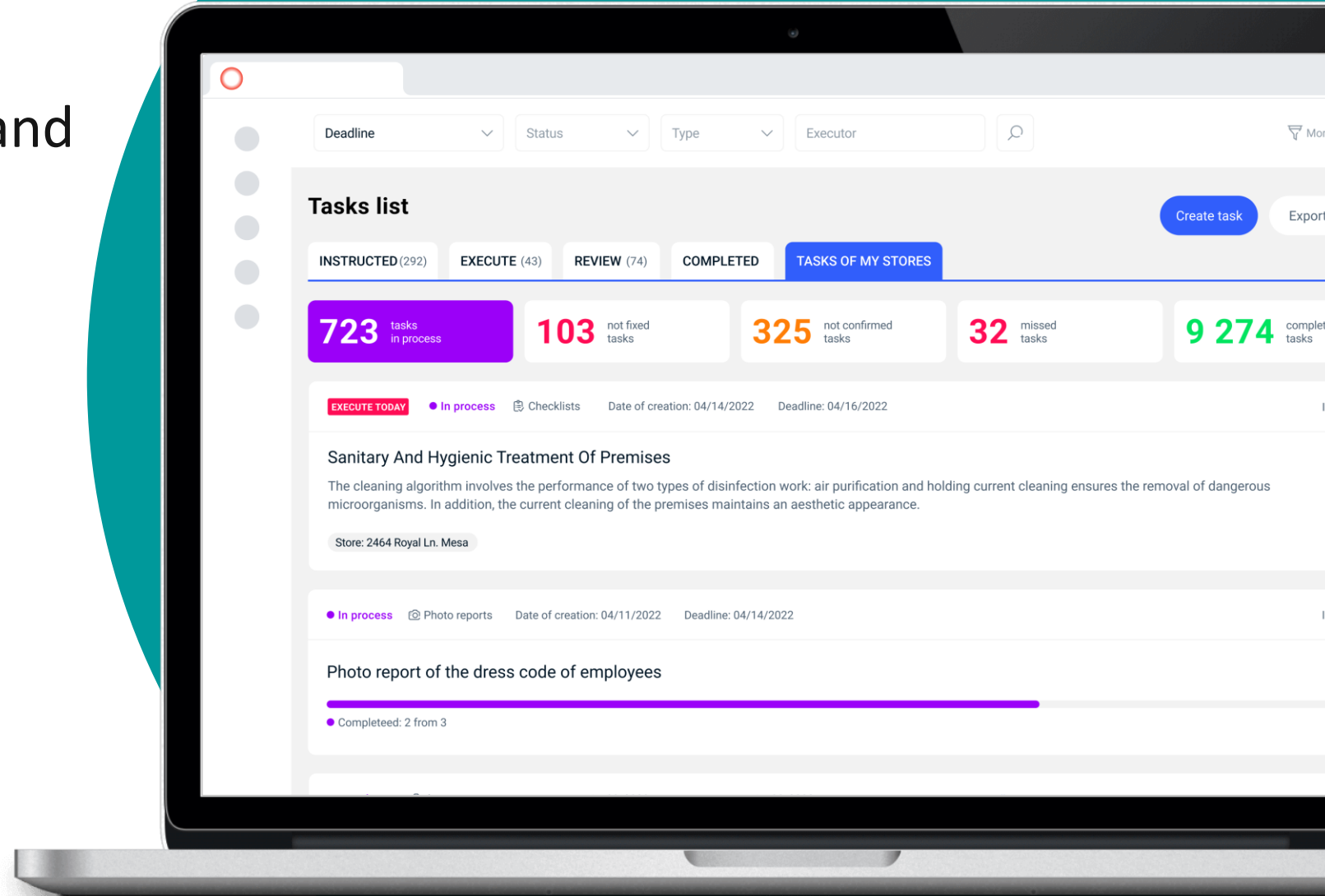
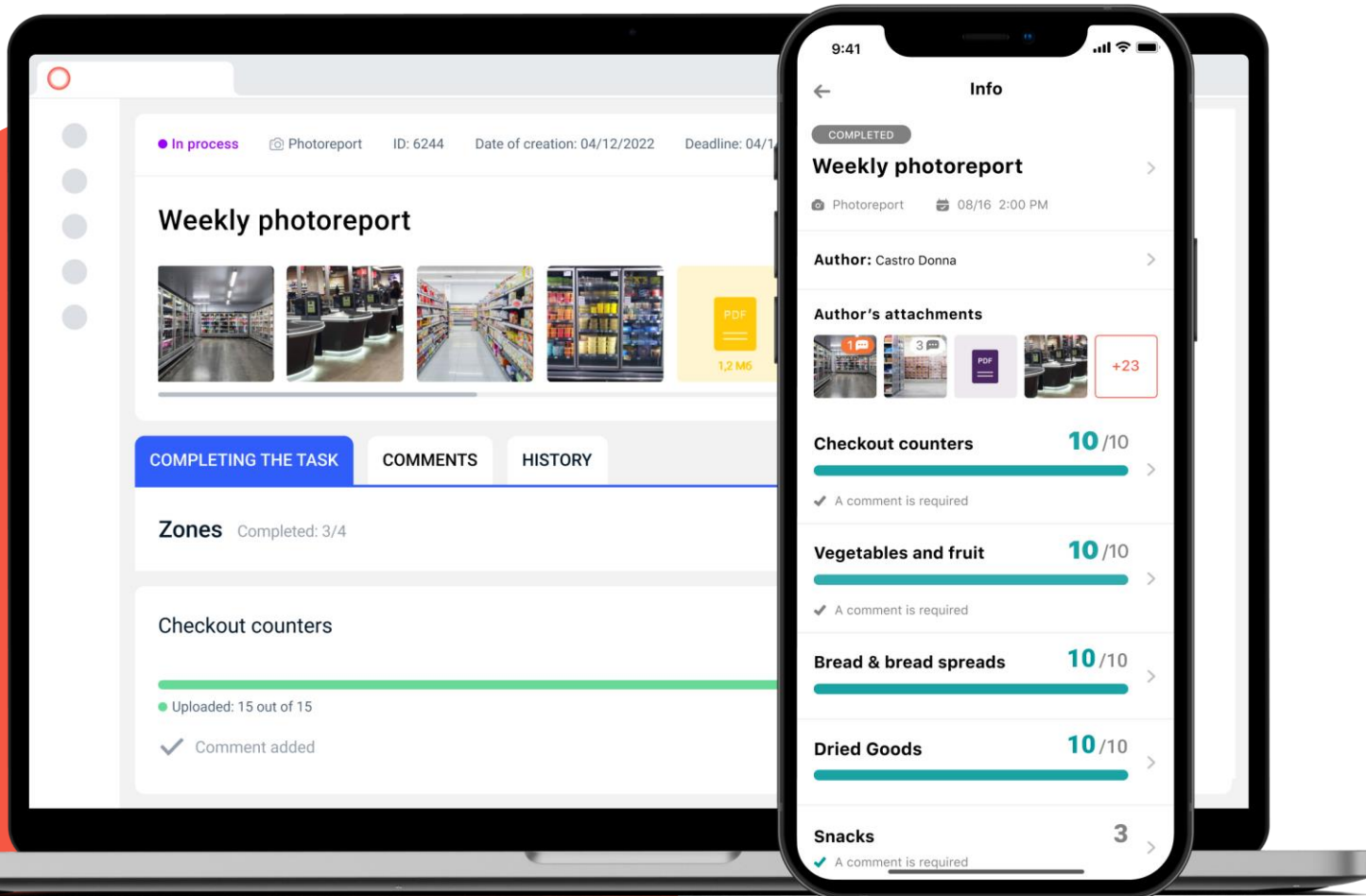


Photo Reports

A tool for assessing compliance with standards by photo



Visual control of cleanliness of premises and production equipment



Visual assessment of employee dress code



Visual assessment of the integrity of production equipment and lines

Photo Reports



Ability to highlight the violation of the standard directly on the photo



Prohibit adding photos from smartphone gallery to control the authenticity of photo reports



One-click claim creation for the photo report



Search past photo reports in a conveniently structured catalog



Creation of zip-archives with photos of individual production facilities, workshops, lines

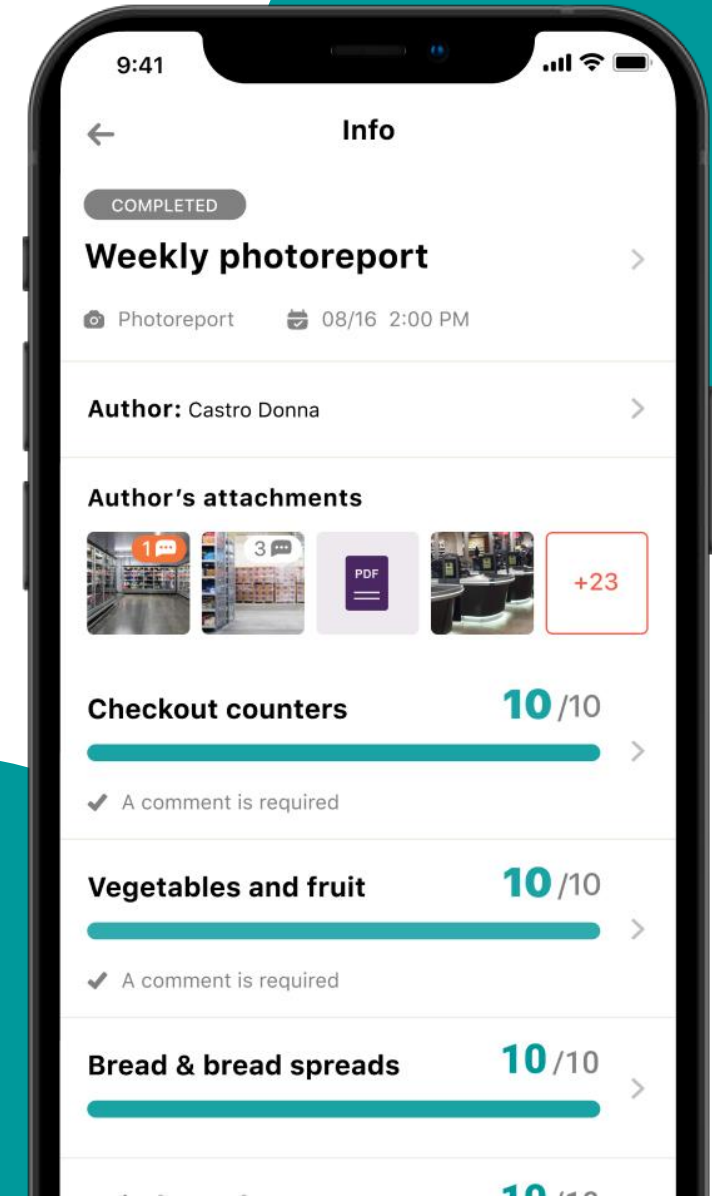


Photo Reports



Ability to build a ranking of units of the company by the number of claims.



Ability to understand the most frequent causes of violations through the use of statistics on completed photo reports.



Workforce management



Ability to analyze the real time costs of individual operations and understand which processes are more likely to improve economic performance



Ability to analyze the working hours of employees to balance the payroll



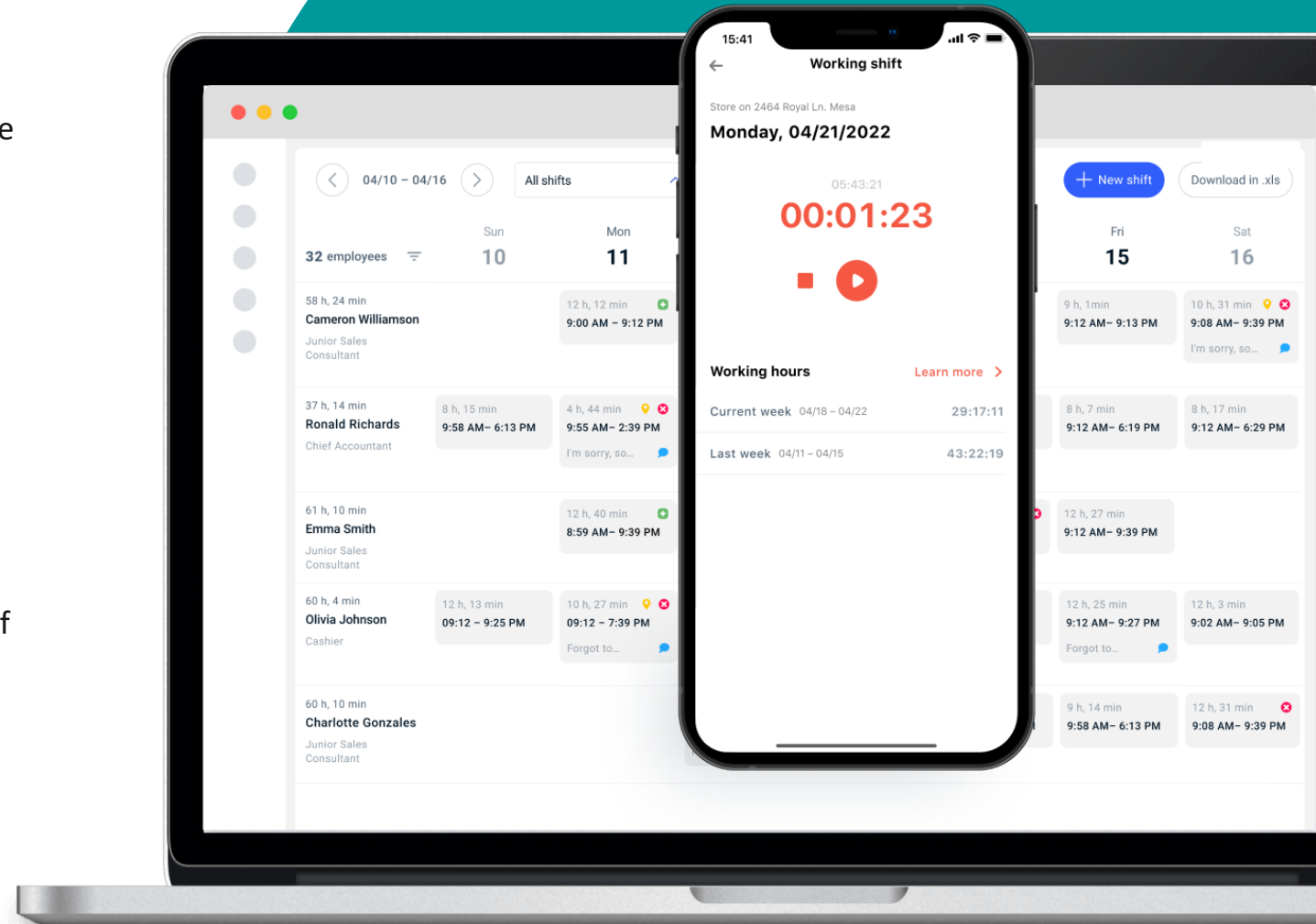
Control of labor discipline (going out / not going to work, determining geolocation at the start of the shift)



Automatic generation of timesheets and schedules of employees, the ability to edit, saving the history of changes



Centralized management of the working time of the retail chain staff in one system without the need to use paper or spreadsheets.



Analytics

Analysis of the company's activities by organizational structures, business processes to employees



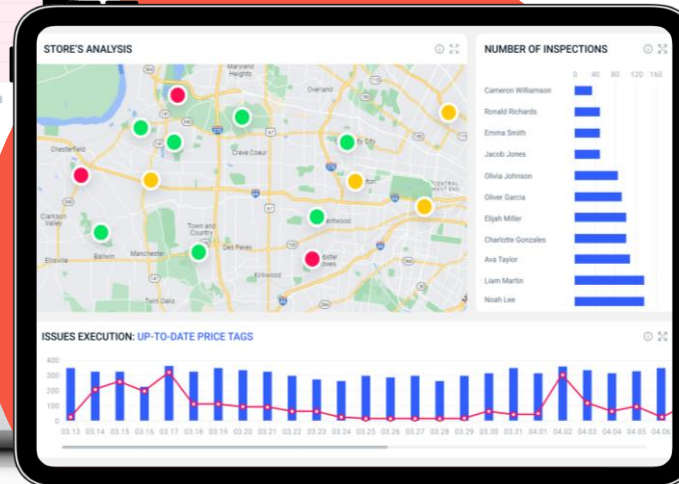
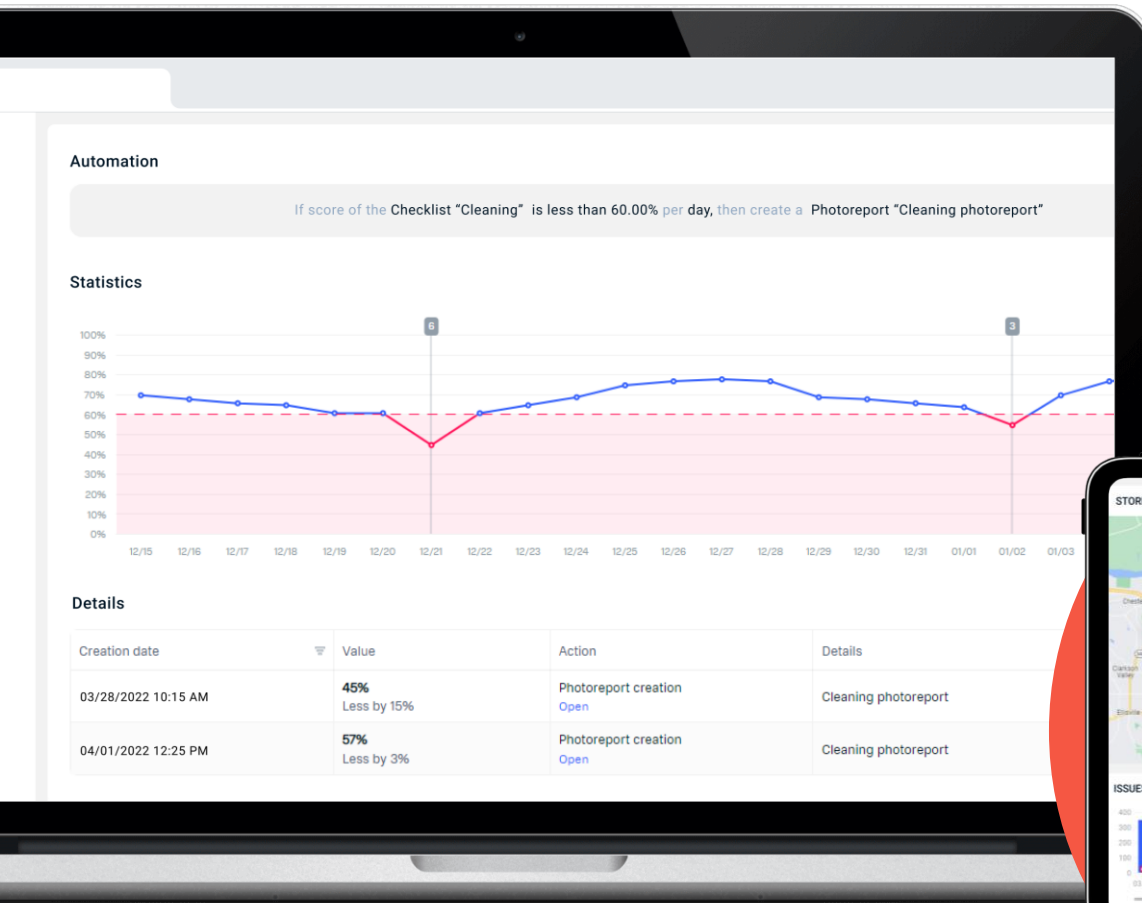
Analysis of the quality of compliance with production standards and requirements of inspection authorities



Construction of ratings of structural subdivisions of the production enterprise, processes, employees



Calculation of the efficiency of managers of production units



Burger King



American multinational chain of hamburger fast food restaurants / 19,384 locations / Contractors control

Problem

Non-transparent contracting and sub-contracting protocols

No quality control of the contractors and sub-contractors services

Solution

Photo reports of the equipment missuses and non-delivered services

Automated scoring system of the existing contractors and sub-contractors



Results

—9 %

Cleaning costs

DoDo



Multinational pizza chain / 1,117 locations /
Franchisee control

Problems

- No unified inspection protocols for all types of franchisees
- No monitor of recorded critical violations and their repairs'
- No tool for self-inspection and control, not only from the HQ but also by the franchisee themselves

Results

- The speed of reporting by HQ employees is 10 times higher
- The speed of inspections by central center employees is 2 times higher
- Optimization of task setting (rejection of many control tools: mail, instant messengers, etc.)
- Completion of violation tasks increased from 80% to 98%

X5 Group



Top50 Global Retailer / 21,323 locations / Food quality control and quality assurance

Problem

No in-store tool for quality control and quality assurance

Solution

A tool for monitoring and comparative analysis of assessments of strategic processes between chain stores: supply of fresh category products from the distribution warehouse to chain stores

Protocols for in-time response to violations and quality flaws



Results

–6,2 %

Unsellable and
damaged inventory

Success Cases



from 1.5% to 0.2%
Reduced their refund rate

99.8%
maintained the level
of compliance over the
past year

MODIS

5%
reduction in store losses

7.5%
savings in security costs



HENDERSON

85%
improvement in the quality of their operational
process, per real-time audit results

The results of using QVALON in retail

+5%

increase in
sales

+20%

increase in
staff efficiency

to 20%

savings in
compensation

+25%

increase in customer
loyalty



The way to efficiency of business processes



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